

Director of Sales

US - CA - Redding

Contact

Company Name:



Name:

Mary Fran Dion

Title:

Regional Director of Sales

Submit Resume to:

MaryFranD@oxfordsuites.com

Must be submitted 30 days from posting date

Phone:

909.239.9292

Fax:

541.382.9461

Mailing Address:

475 NE Bellevue Drive
Suite 210
Bend, OR 97701

Contact Type:

Employer
Equal Opportunity Employer

Job Details

Job Description:

We are currently accepting resumes for the position of **Director of Sales** at the **Oxford Suites Redding, CA**. This individual will take an active, lead role in developing new accounts as well as maintain existing accounts through direct sales.

Responsibilities also include developing and implementing quarterly and annual sales and marketing plans that achieve room sales and revenue targets. Is also responsible for maintaining sales files, client database and developing weekly and monthly sales reports in accordance with the Oxford Suites sales procedure standards.

Additional responsibilities include mentoring the sales team and working with the operations team on revenue management strategies and assisting in training Hospitality Specialists on the Sales Process.

Job Requirements:

The ideal candidate will have prior experience as a Hotel Director of Sales with a proven track record of successful sales.

Management Position?

Yes

Entry-Level Position?

No

Work Permit Needed?

Applicants who do not already have legal permission to work in the United States will not be considered.

Job Available:

Immediately

Industry Categories :

Hotel/Resort

Position Categories :

Marketing/PR, Sales

Compensation

Salary Range:

Bonus Plan?

Yes

Accommodation?

No

Other:

Health Insurance, 401k