

Contact

Company Name:



Name: Kim Baney

Title: Vice President

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Contact Type: Employer

Job Details

Job Description: The Director of Revenue Management will be responsible for maximizing room revenue by developing and implementing company-wide revenue management strategies. Will also educate and train management teams at the property level. Additional responsibilities will include management of channel distribution, analysis of market intelligence reports, competitor pricing and market research. Must be able to assimilate all the information and communicate to properties on strategies for greater profitability

Job Requirements: Must possess the following strengths: high energy, motivational leader, effective communicator and trainer with the ability to improve the bottom line through strategic revenue management strategies.

7-10 years progressive hotel experience, with minimum 5 years multi-property experience in Revenue Management.

Must have excellent organizational, interpersonal and administrative skills

Maintain communications with Regional Managers and Corporate officers

50% travel required

Management Position? Yes

Entry-Level Position? No

Work Permit Needed? Applicants who do not already have legal permission to work in the United States will not be considered.

Job Available: Immediately

Industry Categories : Hotel/Resort

Position Categories : Revenue Management

Compensation

Salary Range:

Bonus Plan?

No

Accommodation?

No

Other: